



**RESQ**UNIT

# Share offering

**Invitation to participate in the Private Placement of 1 788 000 new shares in Resqunit AS at the offer price of NOK 9.5,- evaluating the company at approximately MNOK 85 pre money.**

**Close of application period 23 April 2021.**

**[Click here to go to interest-form](#)**

With the capital raised, Resqunit will acquire control through ownership of Global Ocean Data AS through a private placement injecting capital into the company.

- Global Ocean Data has the necessary technology and competence to speed up the application of sensors in Resqunit products.
- Resqunit will finalize testing procedures of existing technology and prepare for mass production. This will include electronic time release units and sensor technology and software for collecting data.
- We will increase our staff to include sales and marketing executives to increase brand awareness and increased distribution of products in Europe and globally.
- Initiate already outlined research project with Norwegian Ocean Research Institute and other research communities to gain knowledge and utilization of currently available ocean data and Resqunit's own sensor data for commercial use.

**More sustainable fishing  
through innovation,  
knowledge & awareness**



Click to play video  
[https://youtu.be/UvA\\_PwKCNrI](https://youtu.be/UvA_PwKCNrI)







# Problem



Every year between 500,000 and 1 million tonnes of fishing gear is lost at sea – resulting in toxic plastic pollution and 338.000 tons of fish and shellfish killed from ghost fishing <sup>(1)</sup>



We have limited knowledge about how the world's oceans – their temperature, chemistry, currents and life – drive global systems that make the Earth habitable for humankind.

(1) WWF report, Stop Ghost Gear: The most deadly form of marine plastic debris



# Solution



## Low cost – low tech recovery unit

- Recreational fishing
- 15,000 units sold
- Product sales



## High tech – high functionality units

- Commercial fishing
- Launch Q1 2021
- Product sales and recurring



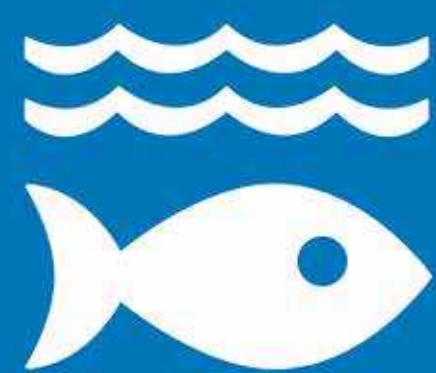
## Big data collection – global network of sensors

- Catch per unit effort (CPUE) - cost reduction
- Data-supply for climate research & commercial entities
- Recurring revenue





**14** LIFE  
BELOW WATER



# Life Below Water

## UN Sustainable development Goals Goal 14: Life Below Water

The world's oceans – their temperature, chemistry, currents and life – drive global systems that make the Earth habitable for humankind.

Over three billion people depend on marine and coastal biodiversity for their livelihoods.

Marine pollution is reaching alarming levels, with an average of 13,000 pieces of plastic litter to be found on every square kilometre of ocean.





# Impact

**Resqunit will dramatically reduce the impact of ghost fishing and plastic pollution.**

Within five years we will have contributed to a 30,000 tons reduction of ghost fishing and 11,000 tons of plastic pollution reduction. <sup>(1)</sup>

**Resqunit will provide fishermen, marine industries, research institutions and governments with ocean knowledge and data.**

An enormous amount of ocean data - temperature, chemistry, currents and life, will be available for research and commercial use.

(1) WWF report, Stop Ghost Gear: The most deadly form of marine plastic debris



# Status



## 15,000 units sold

### Sea trial pilot projects scheduled

- Norway (with gvt. involvement)
- Canada (with gvt. involvement)
- Florida / USA (with gvt. involvement)
- Saba Island (with gvt. involvement)
- Grenada (with gvt. involvement)
- Jamaica (with gvt. involvement)
- Australia

### Implemented in Norwegian fishery regulations

- Lobster and cleaner fisheries

## Letters of intent

- 2 wholesalers in Canada
- 1 wholesaler in Australia

## Global awareness – Sig Hansen

- Fishing industry celebrity and authority worldwide

## Patent applications

- Patent applications are being reviewed due to thorough testing at Corbo Engineering and Memorial University in Canada



# Business model

## Products/sales

- Wholesale
- Trap manufacturers
- Organisations
- Direct sale

**Estimated acc revenue: 92 million USD<sup>(\*)</sup>**

**Estimated market share:  
7,5 % within 2025 in entered markets**

## Recurring revenue TBA

- Providing data and insights worldwide by 2025
- Governments and NGOs
- Industries and Research institutions

## Deployment of 1 million sensors

## Current production and logistics capacity

- 70k units/month thru manufacturer Xiamen New Sky, China

(\*) Distribution agreements with wholesalers and trap-manufacturers (4,3 mill units). Est. rev. 2025, 40M USD



**“ Ocean resources are both overexploited and undervalued. This situation is not sustainable, and it is vital that the world’s nations cooperate more closely to promote clean and productive oceans. ”**

Erna Solberg, Prime Minister of Norway

# Financial strategy

## Soft funding

- Innovation Norway & Retailers environment fund
- Norwegian research council
- EFSI blue economy initiative by European Investment Fund

## IPO Euronext Growth

- 1st quarter 2021
- Retail Investors
- Strategic Investors / Partnership

**High traction from impact retail investors.**

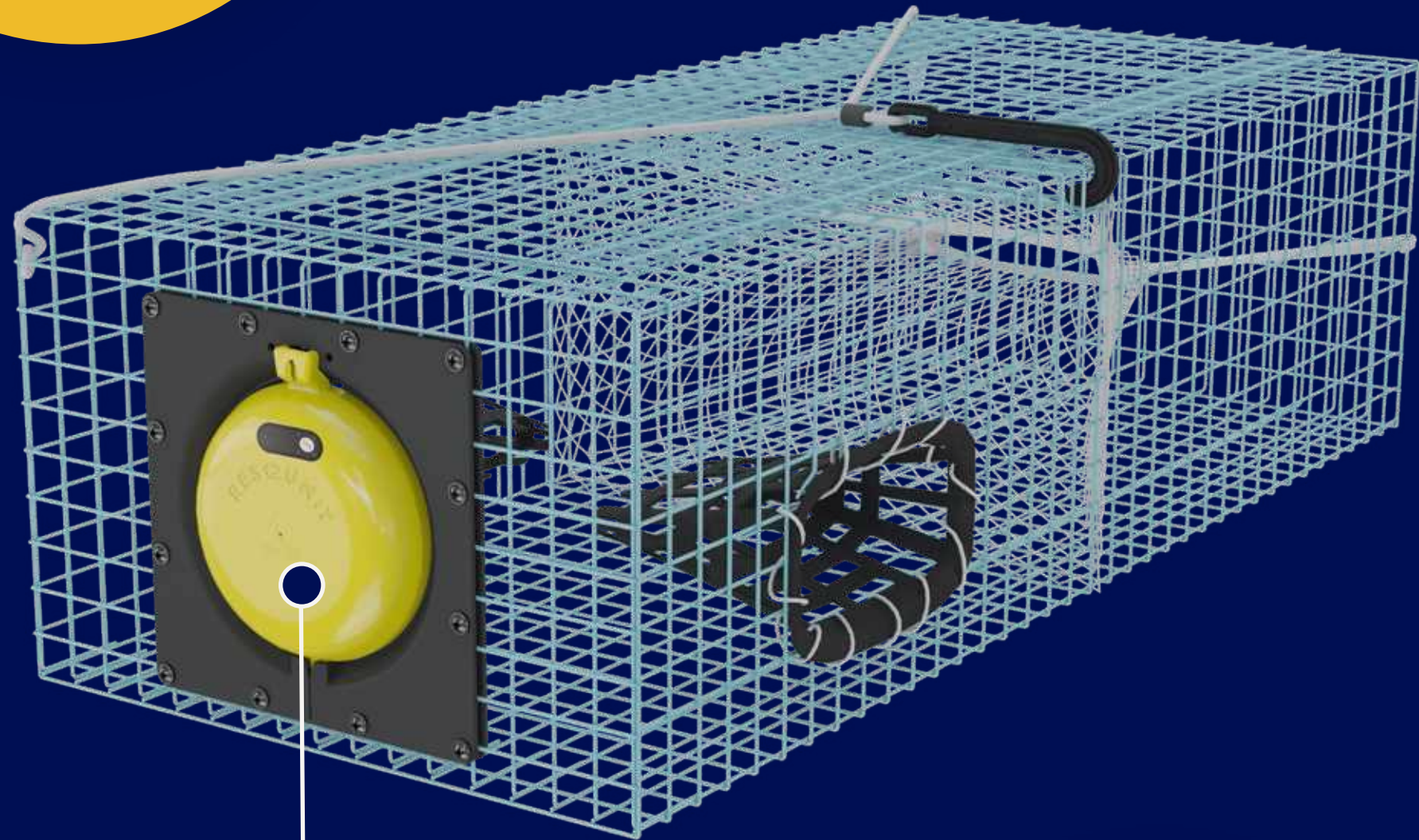
## Collaboration with Clarkson Platou

## Expected capital requirement 2021

- 16,9 MNOK share offering
- Application for Softfunding EIF



From Low-Tech  
to High-Tech



# Launch spring 2021



**Electronic Time Release**  
Replaces the rot cord solution for more precise retrieval rate

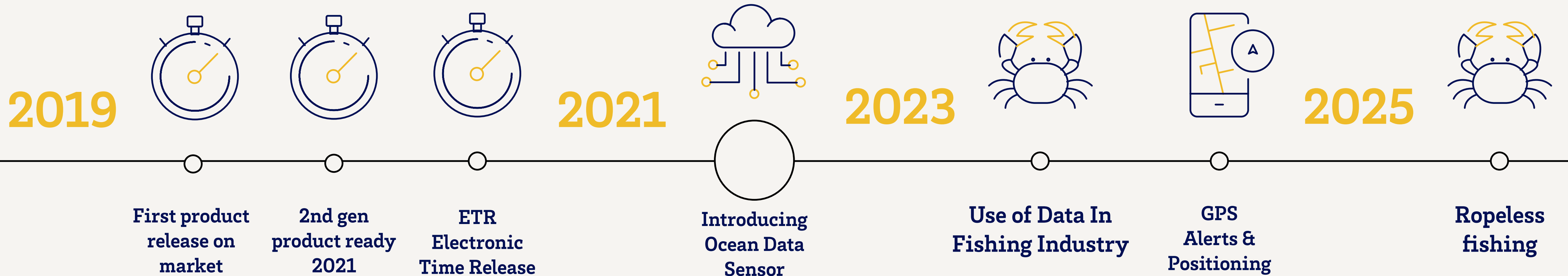


**Resqunit Ocean Data**  
Future updates will contain GPS location and alert. Sensory data collection to learn catch forecasts by AI.



# Product evolution

We will collect data such as pressure/depth, temperature, salinity, currents, biomass etc. Using such data in a centralized databased collected from millions of traps all over the world, we'll be using artificial intelligence software to find possible parameter combinations to predict optimal fishing conditions. We will name this *The Resqunit Catch Forecast System*



# GLOBAL OCEAN DATA

**RESQUNIT has established a strategic partnership with Global Ocean Data AS, founded by Ålgård Technology Hub.**

**Acquisition pending.**





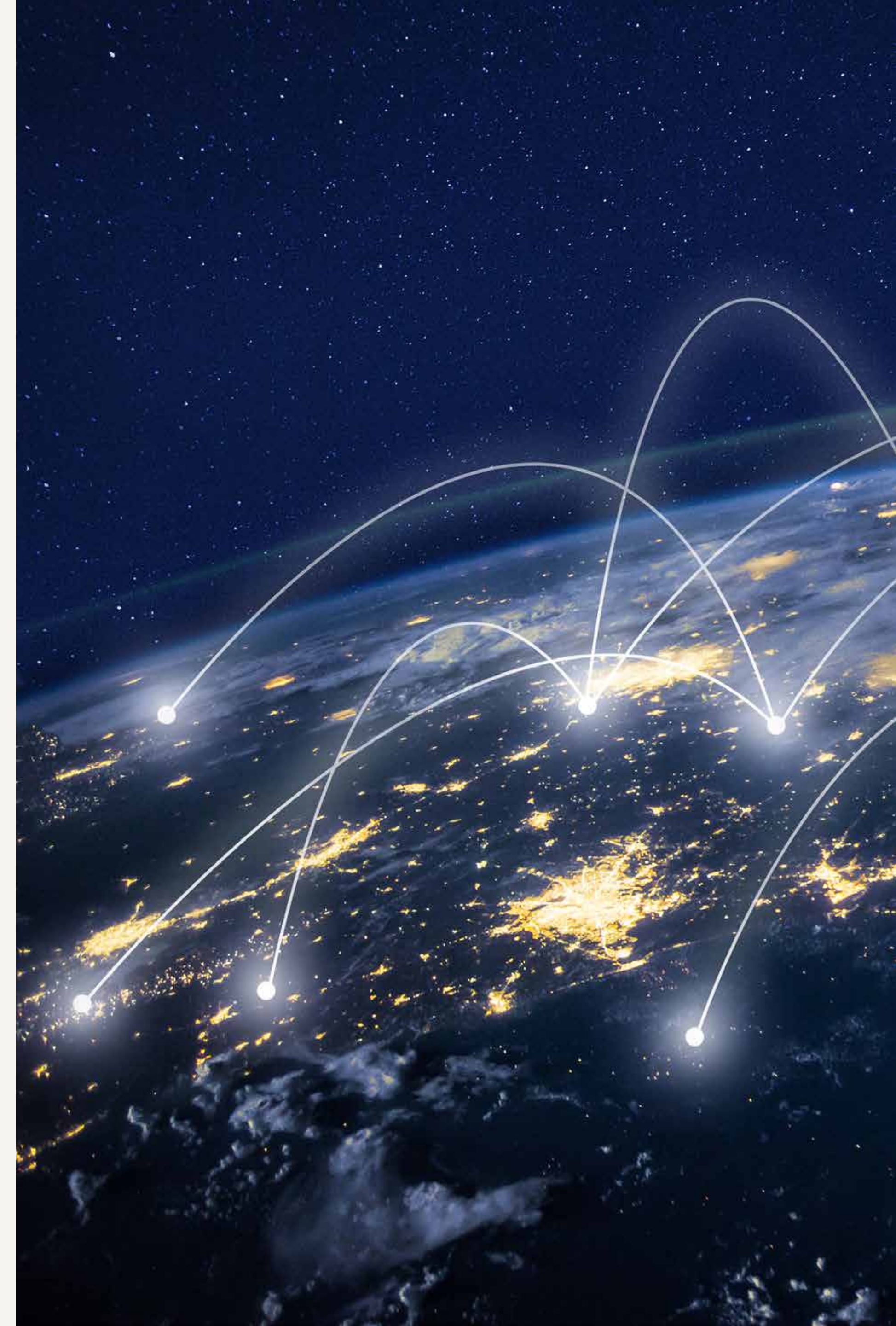
# Aquarius X

**Global Ocean Data develops the worlds first multipurpose ocean welfare sensor, ready for mass production.**



- Compact unit deployable through fishing gear and other non-permanent installations
- Communication via Bluetooth via GOD App TM directly to tablet
- Critical data analysis
- Depth range from 0-300 metres
- Lightweight
- Easy to use
- Utilize private and hobby fishermen
- Cloud based

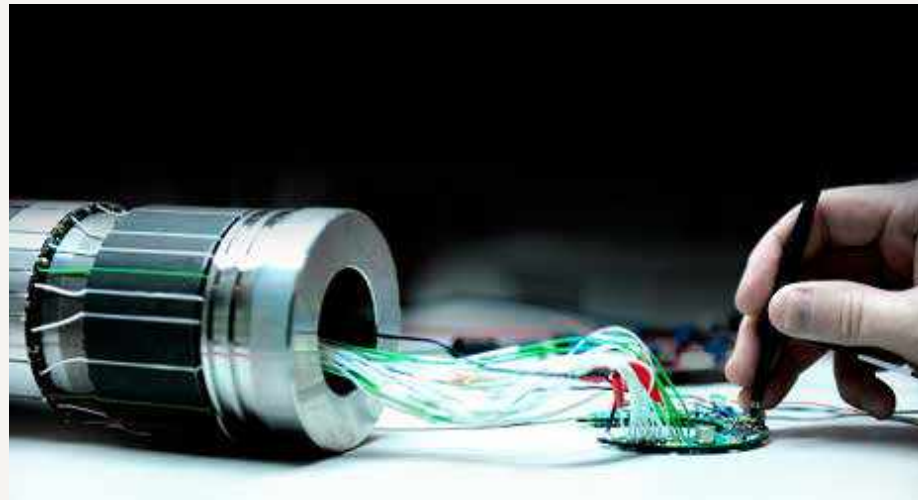
Design and appearance is for illustrative purposes only





# Experience

**Global Ocean Data As and Ålgård Technology Hub is using their experience and technology from the oil and gas industry, empowering the green and blue economy**



## Drone Cluster

**Design and manufacture of advanced drones in high-technology oriented cluster community**



## ROV and underwater technology

**Provides on-shore and subsea solutions tailored for clients. Focus on harsh environments**

## Sensor technology

**We bring sensor technology into advanced mechanical design, satellite and deep sea.**



## On premise test facilities

**We provide full scale testing in our automated drilling rig and deep well**





# Projected sales



**2020**

**0,5** container  
**1** wholesaler  
**1** country

**2021**

**5** containers  
**5** wholesalers  
**5** countries

**2022**

**13** containers  
**9** wholesalers  
**7** countries

**2023**

**26** containers  
**15** wholesalers  
**11** countries

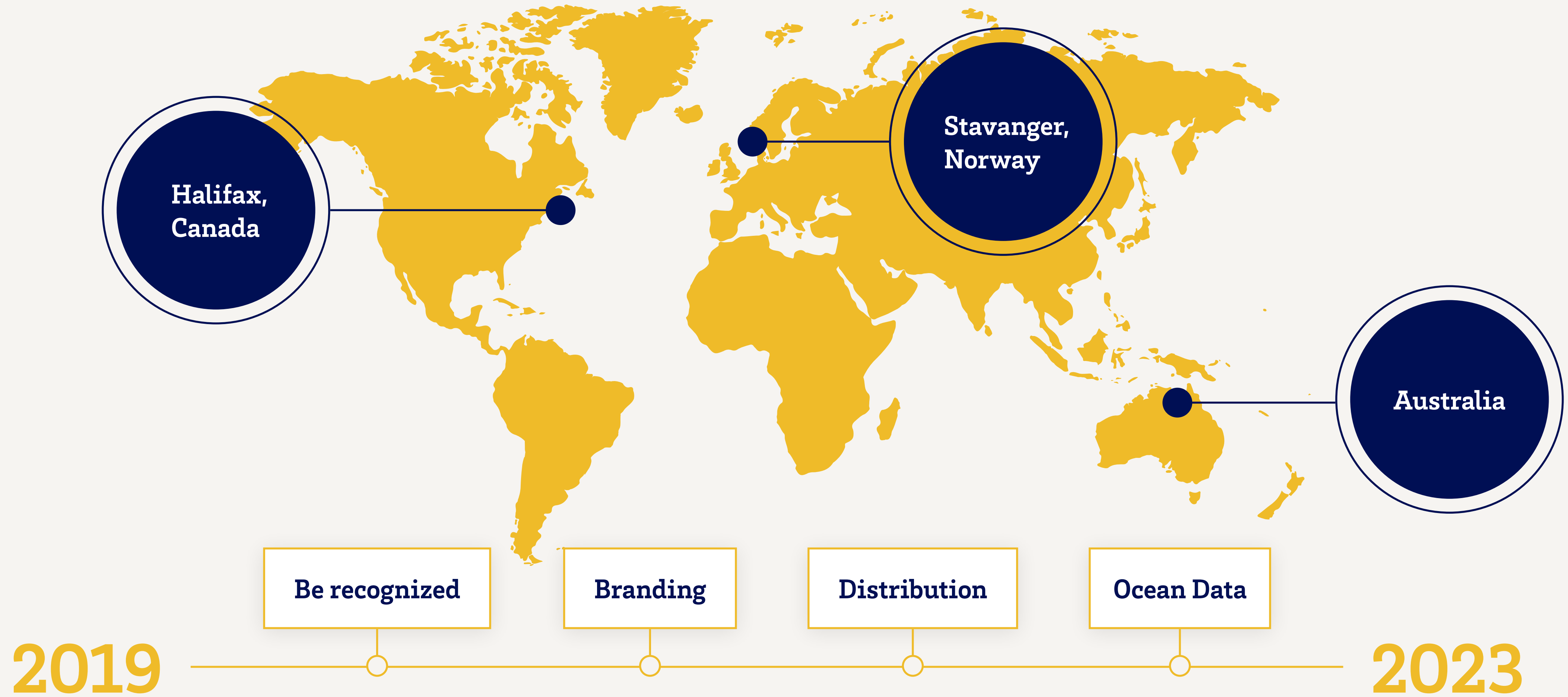
**2024**

**39** containers  
**23** wholesalers  
**19** countries

**2025**

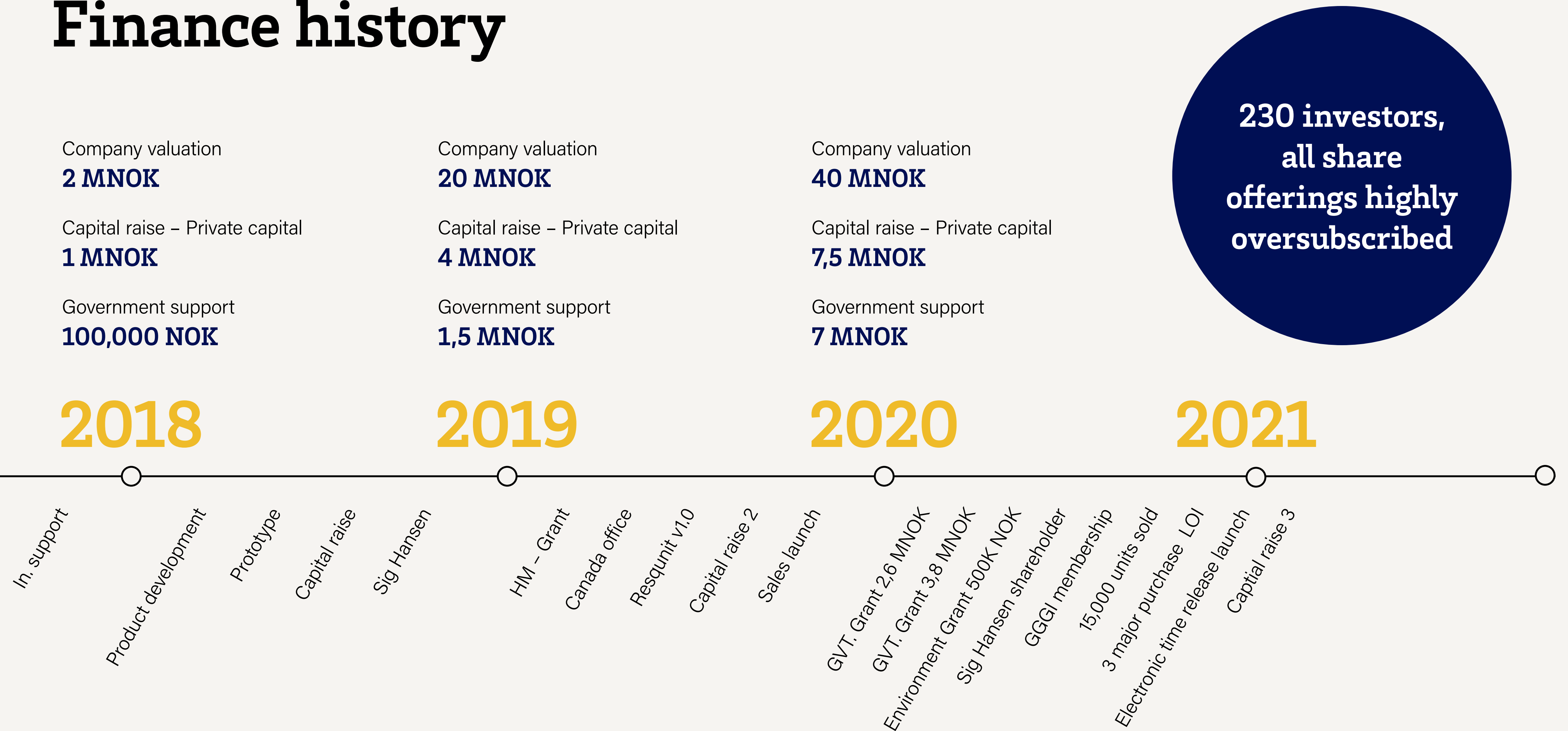
**51** containers  
**27** wholesalers  
**23** countries

# Global market penetration





# Finance history





# Sales strategy



# The team – Resqunit AS



**Helge Trettø Olsen**  
CEO

- Business developer
- Chairman Resqunit Canada Inc.
- Prev. owner and CEO of ETRIP AS 2009–2014. Company was sold
- Inventor of Shield – sold in 2017



**Dag Frode Aasnes**  
CTO

- Chief Product Development
- Owner and CEO Frontoffice Web Solutions AS Professional Hosting
- Part owner and CTO in Brewtech AS



**Per J. Waagen**  
CMO

- Chief Marketing Strategist
- Owner Jufoo AS / 3D Bolig AS
- Part owner / developer ETRIP AS (sold)
- Inventor Shop123 e-commerce platform



**Erik Nobbe**  
CEO Resqunit Canada Inc.

- Business developer
- Board member of Resqunit Canada Inc.
- Owner-Principal Valhalla Consulting Inc.



**Stian A. Wathne**  
Acting CFO

- Accomplished venture capitalist
- CEO of Link Venture Capital AS
- Founder and successful exit of Sparebank 1 SR Forvaltning ASA
- Business development within the finance sector since 1994



**Capt. Sig Hansen**  
Co-owner strategic partner, global sales

- Owner and captain on Northwestern
- TV star in «Deadliest Catch», 17 seasons
- Participant in «The Apprentice»
- Worlds most famous crab fisher



“ A new relationship with the ocean is needed—one that creates a healthy ocean and a sustainable ocean economy ”

From the report *Ocean Solutions that Benefit People, Nature and the Economy*



## Legislation and governments

**Regulation across the world is tightening.**

Resqunit is already at the forefront, resulting in:

- Subsidised products+
- Implementation in legislation
- Strengthening first-mover advantage

Resqunit is already implemented in Norwegian legislation:



DIRECTORATE OF FISHERIES

**Monteringsbeskrivelse for  
hummerteiner og krabbeteiner**



# Use of funds

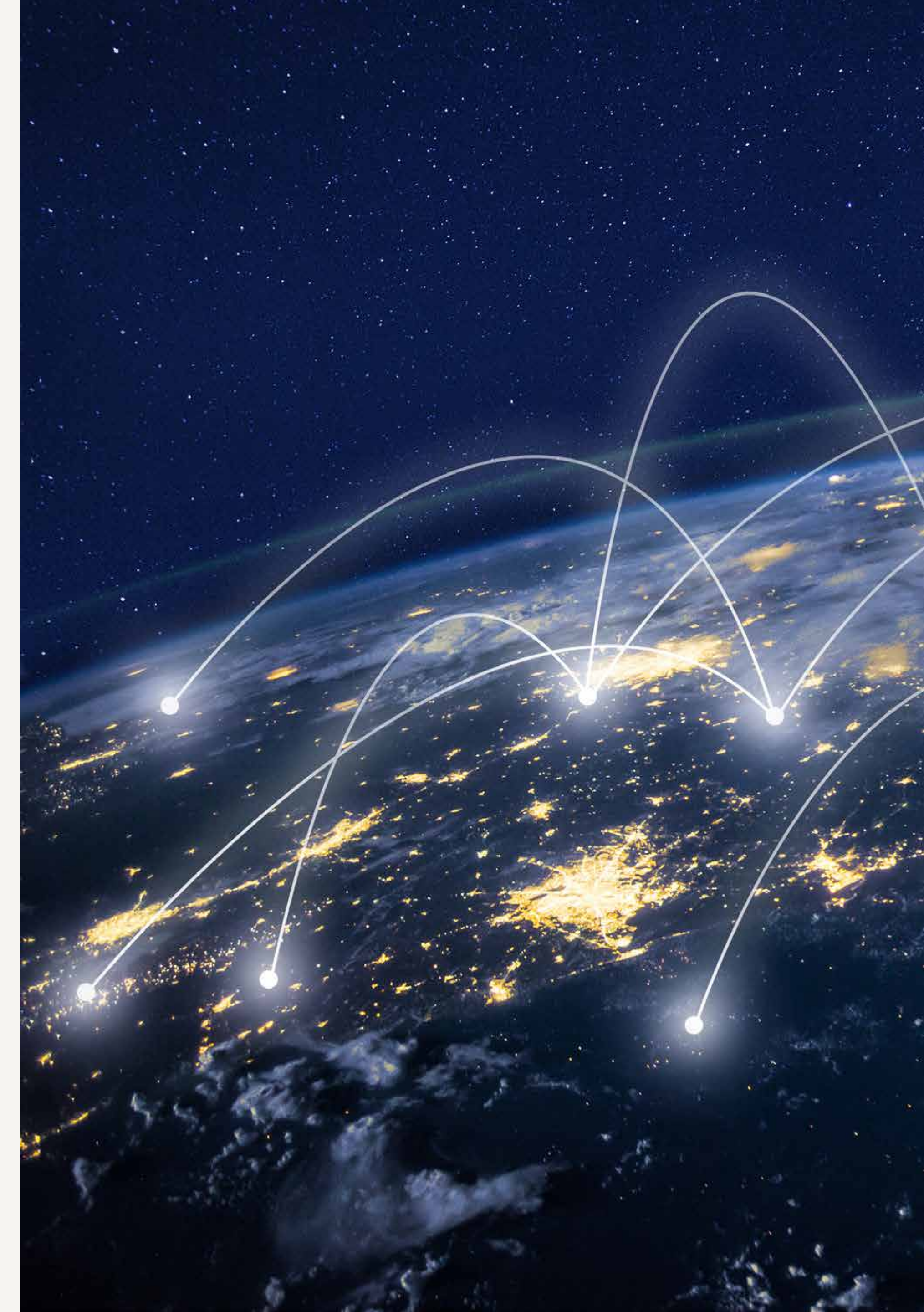
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# Details of private placement

**Private placement of up to 1 788 000 new shares in the Company (the "Offer Shares"), representing approx. 20,19% of the total number of outstanding shares in the Company.**

**Close of application period 23 April 2021.**

[Click here to go to interest-form](#)

The Private Placement will be resolved by the Board of Directors of the Company pursuant to an authorization from the extraordinary general meeting in the Company on 16 November 2020.

The offer price NOK 9.50,- and the number of Offer Shares to be issued has been determined by the company's board of directors and will represent no less than 10 MNOK and no more than 16.9 MNOK. Pre money evaluation of the company is set to NOK 84.142.321,5.

- Start of application period: 24 March 2021 at 16:30 (CET)
- Close of application period: 23 April 2021 at 12:00 (CET)

The board of directors, reserves the right to close or extend the application period at any time in their sole discretion. If the application period is extended, the other dates referred to herein will be extended accordingly.

Allocations will be made at the sole discretion of the Board, in consultation with the Managers. There is no guarantee that any potential investor will be allocated shares. The Board reserves the right at its sole discretion, to reject and/or reduce any orders, in whole or in part.

In order to receive shares, the investor must transfer the allocated amount to Resqunit AS account in Dnb 1506.48.04232 , at no later date than 7 working days after the close of the Private Placement.



[resqunit.com](https://www.resqunit.com)

## **Resqunit AS**

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<https://www.resqunit.com/>

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